

Saanich Peninsula Chamber of Commerce  
Income Statement 01/01/08 to 31/12/08

**REVENUE**

**Office Revenue**

Membership Fees	103,075.12
Insurance Admin Fees	17,589.55
Discounts taken - Membership F...	-923.44
Membership Reversals	-12,751.01
Allowance for Non Renewals	11,540.85
Newsletter/Member Mailouts	2,725.00
Versa Pay	193.45
Superhost Workshop	0.00
BCIT Workshops	0.00
Miscellaneous Revenue	12.64
PST Commission	0.00
Website Fees	0.00
Member Directory Advertising 20...	0.00
Export Documentation	0.00
Rental Income	75.00

**TOTAL OFFICE REVENUE** 121,537.16

**EVENTS**

Meetings & Mixers	766.76
Business Expo	12,670.79
Annual Golf Tournament	12,657.00
Lunch and Breakfast Events	6,909.76
Annual Auction	26,688.59
Business Awards	17,012.36
Corporate Challenge Tug of War	18.57
Fresh Air Cinema	11,886.70

**TOTAL EVENTS** 88,610.53

**INFO CENTRE REVENUE**

Fee For Service Contracts	20,060.00
Brochure Racking Fees	23,954.17
Wall Display Space	8,500.00
Exterior Signboard	15,000.00
Reservation Commissions	8,088.17
(BC) Telus Commissions	0.00
Retail Merchandise	0.00
Maps/Brochures/Cards	1,779.99
Sponsorship	0.00
TV Screen Advertising	1,056.50
Racking reversals	-5,320.00
reservation commission reversals	-505.77
Visitor Centre Misc. Revenue	0.00
Butchart Gardens Vouchers	4,731.34
Fee for Service HRDC	0.00
Parking Passes -Parks Canada	50.00
Imax-Partnership Program	0.00
Butterfly Gardens Tickets	0.00
Eco Cruising Tickets	0.00

**TOTAL INFO CENTRES REVE...** 77,394.40

**OTHER PROJECTS**

Business Works/Job Wave	0.00
Member Directory - Peninsula Life	24,680.00
Map Publication	23,697.50
Business Workshops	0.00
Proposed Feasibility Study	0.00

**TOTAL SHORT TERM PROJEC...** 48,377.50

**TOURISM PROMOTION**

UBCM Phase 2 Funding	38,070.55
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**TOTAL TOURISM PROMOTION** 38,070.55

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TOTAL REVENUE 373,990.14

EXPENSE

OFFICE EXPENSE

Rent		11,283.28
Office Reno		5,302.12
Bad Debt		0.00
Insurance		1,547.00
Maintenance & Waste Removal		154.76
Telephone, Internet and Cable		4,688.36
Youth In Action		475.00
Office Equipment Maintenance		160.50
Photocopier Lease/Maintenance		1,956.57
Advertising and Promotion		2,951.52
Board Expense		1,458.57
Conferences		3,325.83
Lunch and Breakfas 03-07 Inactive		0.00
Meetings		2,648.63
Postage		1,501.33
Professional Services		1,200.00
Office Expense		589.38
Photocopying & Printing		782.60
Computer Software/Hardware Ex...		1,120.94
Office Supplies		4,064.04
Newsletters/Mailouts		2,399.02
Vehicle Expense		3,302.32
Licences, Memberships & Dues		600.35
Bank Charges and Interest		6,137.85
Member Plaques/Pins/Decals		0.00
Website		1,206.70
Newsletter - Inactive		0.00
Member Directory 2007 Inactive		0.00
Misc to be Adj		0.00
Wage Overpayment	0.00	
Casual Labour	1,015.00	
Wages	113,938.45	
EI Expense	2,854.91	
CPP Expense	5,326.93	
WCB Expense	364.44	
Group Insurance	5,595.46	
Total Wages & Benefits		129,095.19
Penalties		0.00
Staff Training		698.79
Superhost Workshops		0.00
BCIT Workshops		0.00
Membership Sales		4,609.97
Misc. to be Adj		0.00
Meals		1,391.99
Storage		219.90

TOTAL OFFICE EXPENSES 194,872.51

EVENTS EXPENSE

Mixers		393.64
Lunch and Breakfast Events		4,506.53
Business Expo		10,236.66
Annual Golf Tournament		5,035.07
Business Awards		10,800.22
Annual Auction		15,492.87
Corporate Tug of War		216.68
Fresh Air Cinema		13,341.88

TOTAL EVENTS EXPENSE 60,023.55

INFO CENTRE EXPENSE

BC Hydro		1,729.73
Lease Pat Bay		1,500.00

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Telephone/Internet	2,622.52
Water & Sewer	464.31
Washroom Maintenance	0.00
Building Maintenance & Repairs	6,412.15
Alarm Monitoring and Maintenance	276.00
TV Screen Advertising	75.00
Garbage Removal	827.45
Holding Tank Pumping	529.00
Groundskeeping	1,613.00
Equipment Maintenance & Repair	744.00
Office Equipment	1,494.84
Advertising and Promotion	3,301.33
Stationery & Supplies	2,653.07
Postage	57.02
Maps/Brochures/Cards Purchases	1,039.44
Butchart Gardens Vouchers	4,752.23
Butterfly Gardens Tickets	0.00
Eco Cruising Tickets	0.00
Retail Merchandise	0.00
Parking Passes - Parks Canada	74.00
Travel Counsellor Training Expe...	-204.55
Volunteer Expenses	909.21
Uniforms & Nametags	1,233.81
Misc. Expense	0.00
Pat Bay Employee Milage	475.64
Pat Bay Staff Wages	26,781.60
Pat Bay Staff EI Expense	47.63
Pat Bay Staff CPP Expense	81.10
Pat Bay Staff WCB Expense	0.00
Student Wages	7,229.15
Student EI Expense	0.00
Student CPP Expense	0.00
Student WCB Expense	0.00
Info Centre Manager 2007	0.00
<b>TOTAL PAT BAY EXPENSE</b>	<b>66,718.68</b>
<b>OTHER PROJECTS</b>	
Member Directory - Peninsula Life	23,676.00
Map Publication	6,378.93
Business Workshops	0.00
Proposed Feasibility Study	0.00
<b>TOTAL OTHER PROJECTS</b>	<b>30,054.93</b>
<b>TOURISM PROMOTION</b>	
UBCM Phase 2 Funding	38,070.55
<b>TOTAL TOURISM PROMOTION</b>	<b>38,070.55</b>
<b>OVER BUDGET ITEMS</b>	
Industry Tour	0.00
<b>TOTAL OVER BUDGET ITEMS</b>	<b>0.00</b>
<b>TOTAL EXPENSE</b>	<b>389,740.22</b>
<b>NET INCOME</b>	<b>-15,750.08</b>